

Economic Development Overview

Agenda

- Where We Are?
- What Are Our Wants?
- What Are Our Needs?
- Where Are We Going?
- Closing Comments



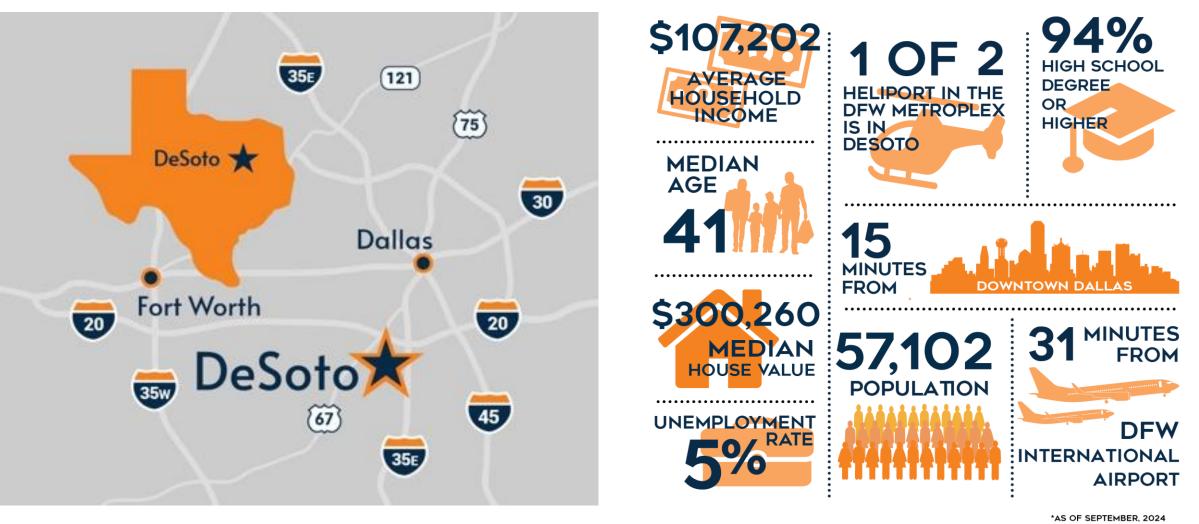


Our Vision – DeSoto's vision is to be a vibrant community where businesses thrive, entrepreneurs are empowered, and residents enjoy an unparalleled quality of life.

Our Mission – To promote, plan, finance and create opportunities for the attraction, growth and retention of enterprises that enhance the tax base, quality of life and level of employment for the citizens of DeSoto, Texas.



DeSoto by the Numbers





DeSoto's Unique Assets

- Geographic Advantages
- Robust Workforce
- Superior Quality of Life
- Parks & Trails
- Sports Tourism & Hospitality









Retail Recruitment Strategy

Development Sites

 Hampton Road, I-35E, Belt Line Road, Cockrell Hill Road, Danieldale Road

Retail Targets

- Grocery
- Sit-Down Dining
- Family Entertainment
- Healthy Options





Retail Recruitment Strategy

- Awareness and Interest
- Feedback
 - Identify Franchisee
 - Growth Strategy
 - Timing
 - Site Selection
 - Co-tenancy
 - City Process











New Commercial Developments



400 + New Jobs Announced!!



DeSoto on the International Site Selection Radar



Business Retention & Expansion Program

- Surveys
- In-Person Site Visits
- Quarterly HR Roundtables
- Major Employer Outreach













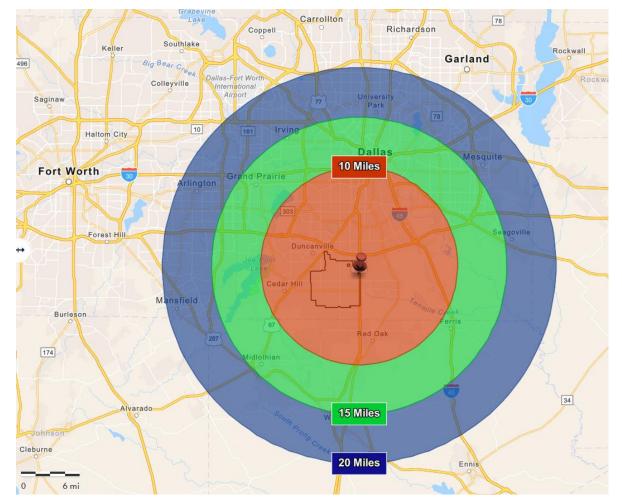
DeSoto Workforce Trade Area

| | 10 Miles | 15 Miles | 20 Miles |
|-----------------|----------|-----------|-----------|
| 2023 Population | 611,237 | 1,399,511 | 2,546,562 |
| 2023 Workforce | 205,382 | 762,189 | 1,476,241 |

Discover the ideal location for your business in DeSoto, Texas, where innovation meets opportunity across multiple industries.

With a skilled workforce, several shovel-ready sites, and a projected job growth rate of 75% over the next decade, DeSoto is positioned to support the manufacturing, logistics, retail, and life sciences industries.

Located just 15 minutes south of downtown Dallas, DeSoto offers more than just a strategic location. Our vibrant and diverse community features low-cost land prices, a plentiful labor supply, and two major international airports within 30 minutes.



Distance from I-35 E & Centre Park Boulevard

WHERE DO WE GROW FROM HERE?



Where Do We Grow From Here?

- Newly Adopted Comprehensive Plan
- New 5-Year DDC Strategic Plan
- Maximize Remaining Spaces
 - Increased Focus on Infill Development
 - Stronger Tax Base for City
 - Closer Proximity of Jobs & Services
- Concentrate Attraction on Future-Focused Industries





Targeted Future-Focused Industries

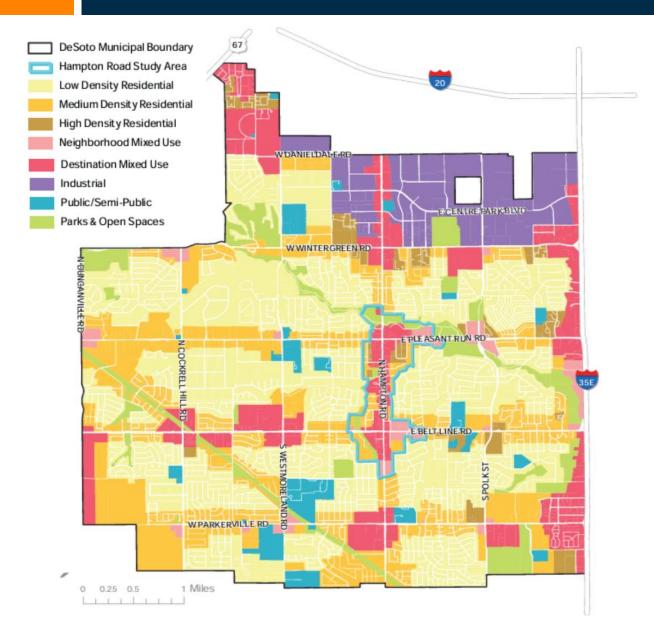
- Aviation/Aerospace
- Advanced Manufacturing
- Biotech & Life Sciences
- Esports
- Software & Cybersecurity
- Professional Services
- Tech Entrepreneurism



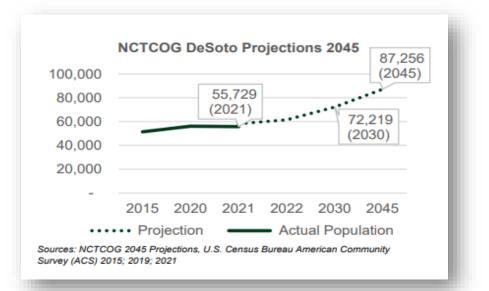




Where Do We Grow From Here?



- Development and Planning Philosophy
- Macro vs Micro Level Development
- Realize Future-Focused Opportunities
- Preserve and Protect Future Land-Use





Where Do We Grow From Here?

FUTURE LAND USE CATEGORIES

The following section identifies eight distinct future land use categories within the city. The subsequent Housing and Economic Development chapters build on the Future Land Use Plan and provide specific goals and recommendations to each future land use category and critical development areas within the city.





Low Density

Residential





Source (above & bottom): Sightline Institute

Medium Density

Residential

Source (above & bottom): Sightline Institute

High Density Residential



Bafe OUSP

Neighborhood

Mixed Use

Source (above): Sightline Institute





Source (above): Sightline Institute

Destination Mixed Use

\$\$\$ Revenue/ Per Acre



Future Development

DESOTO DEVELOPMENT

DeSoto is bustling with several projects at various stages of development, each playing a pivotal role in shaping the city's landscape and enhancing community life. The accompanying map to the right provides insights into key developments in progress. Notable projects that reflect DeSoto's advancement towards building a vibrant future and optimal landscape for a thriving life science campus are:

- Innovation Corridor
- Downtown DeSoto
- Eater-tainment District
- Eagle Business & Industrial Park
- Sports Training and Medicine Center
- DeSoto Recreation and Indoor Aquatics Center
- DeSoto Medical Village

Legend

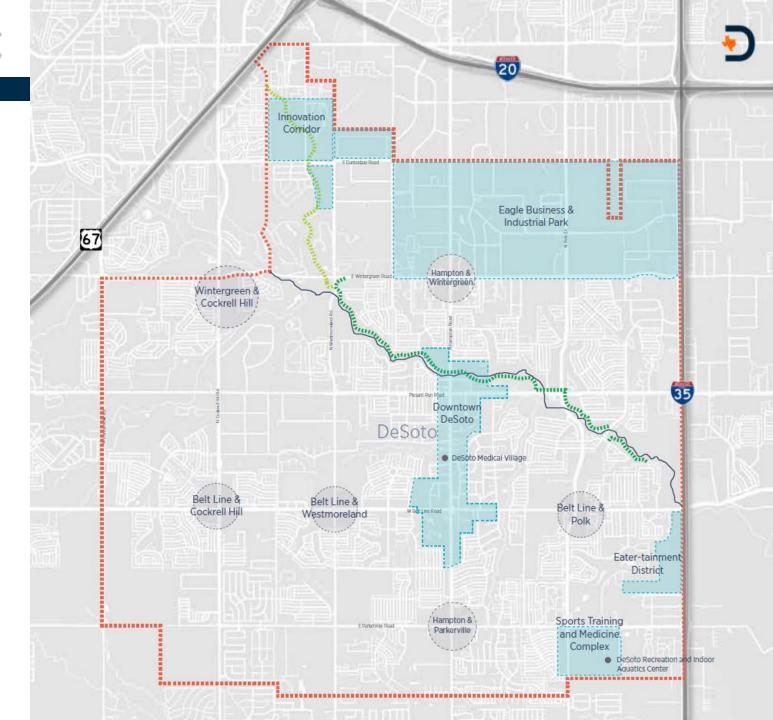
Development Corridor

Tenmile Creek



Existing Walking Trail Proposed Walking Trail Expansion

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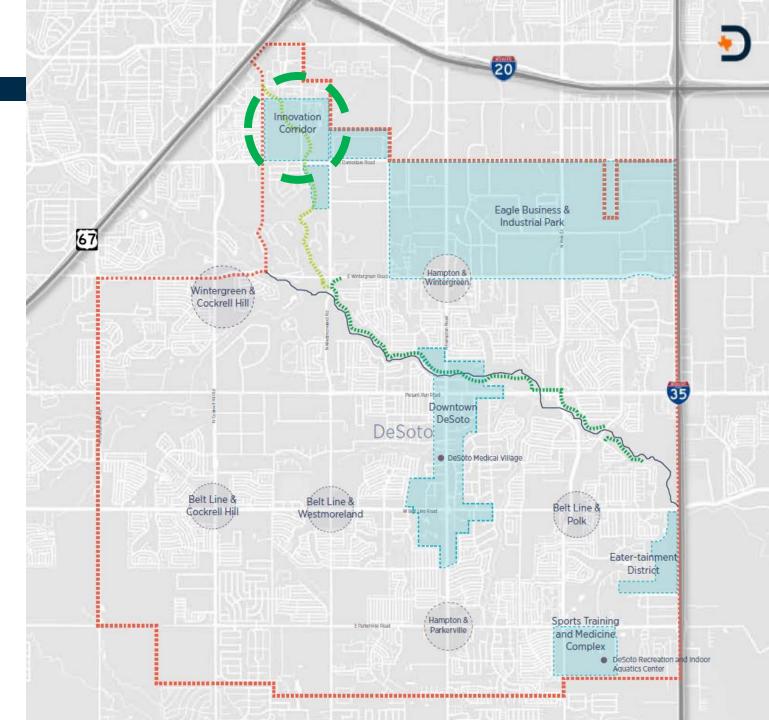
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Life Sciences Innovation Core



https://www.dedc.org/choose-desoto/industry-clusters/life-science-and-biotechnology



DESOTO INNOVATION CORE:





Bolton Boone Dr

PROJECT VISION

A life science community embedded within a conservation garden designed to enhance the surrounding neighborhood.

The campus style development leverages finger parks to connect the surrounding neighborhoods to the conservation garden at its center. This organizing concept allows for the creation of a walkable and highly amenitized semi-urban environment that is supported by research and education.

Joanne Heart

DESOTO INNOVATION CORE: THE NEIGHBORHOODS

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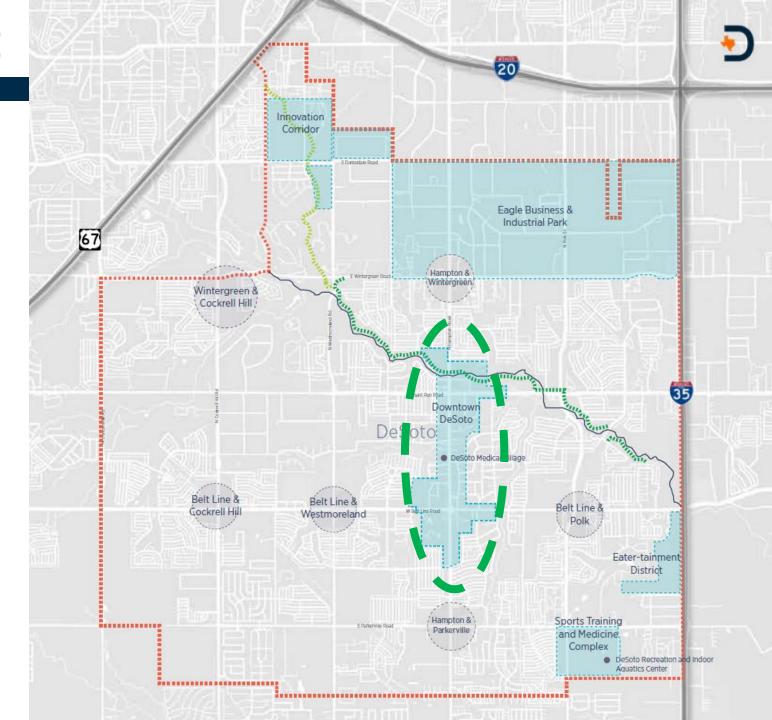
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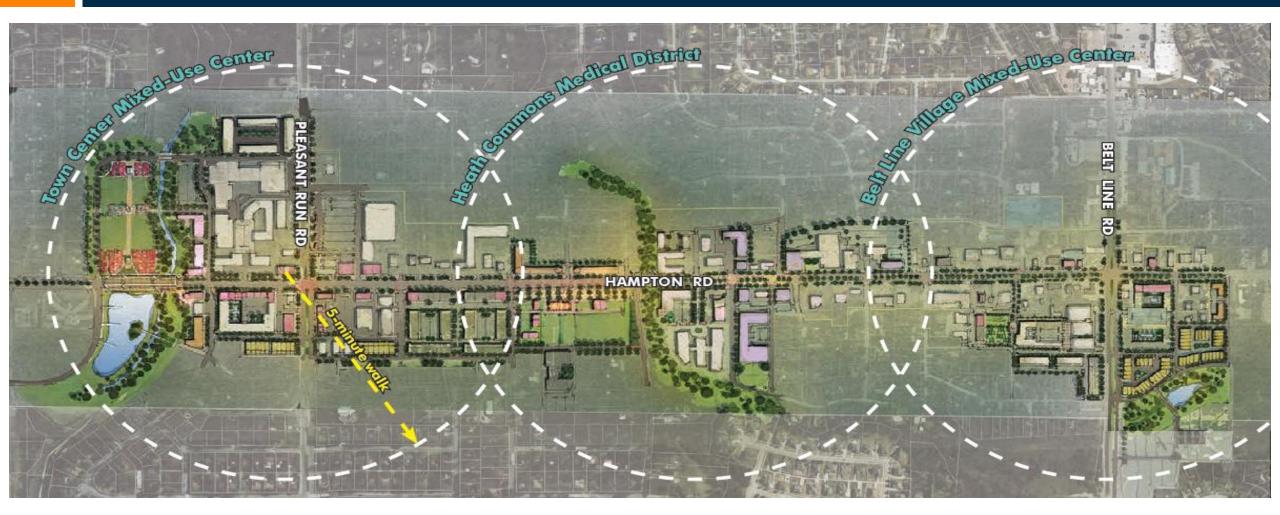


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Hampton Road Corridor



Walkability | Placemaking | Connectivity | Green Streets | Cultural Preservation

EnvisionHamptonRoad.com



Overall Character – People First















Hampton Road Corridor – Built Environment



- DeSoto's "Downtown/Main Street"
- Experienced-based Retail and Restaurants, Outdoor Patio Seating
- Walkable/Bikeable Districts
- New Green Spaces
- Health and Professional Services Office Space
- Roadway Reconstruction
- TIRZ #2 Created

Walkability | Placemaking | Connectivity | Green Streets | Cultural Preservation EnvisionHamptonRoad.com



Hampton Commons - Conceptual

- Generate New Market
 Comparable to Spur Further
 Redevelopment Northward
- Provide a Key "Entry Experience" into the City's Center District
- Leverage Public Property to Create the Development District
- Create a Memorable
 Destination and Community
 Experience
 - Restaurants
 - Retail
 - Offices
 - Townhomes
 - Green Bioway



Hampton Town Center - Conceptual

- Expand Current Development Footprint Westward and Northward
- Provide Key "Entry" Experience into the City's Center District
- Blend of Private Uses Including Retail/Restaurant, Small Office and Residential
- Delivers New and Exciting
 Public Programming Along Ten
 Mile Creek
 - Rose Gardens
 - Public Art Installations
 - Natural Reserve & Pond
 - New Streetscape



Medical & Hospitality District – Conceptual

- Create Critical Mass in Health and Human Services Programming
- Provide an Identifiable Center of the City's Redevelopment Project
- Leverage Public Property to Create the Development District
- Undertake Collaboration with Key Health Provider and Community Partners







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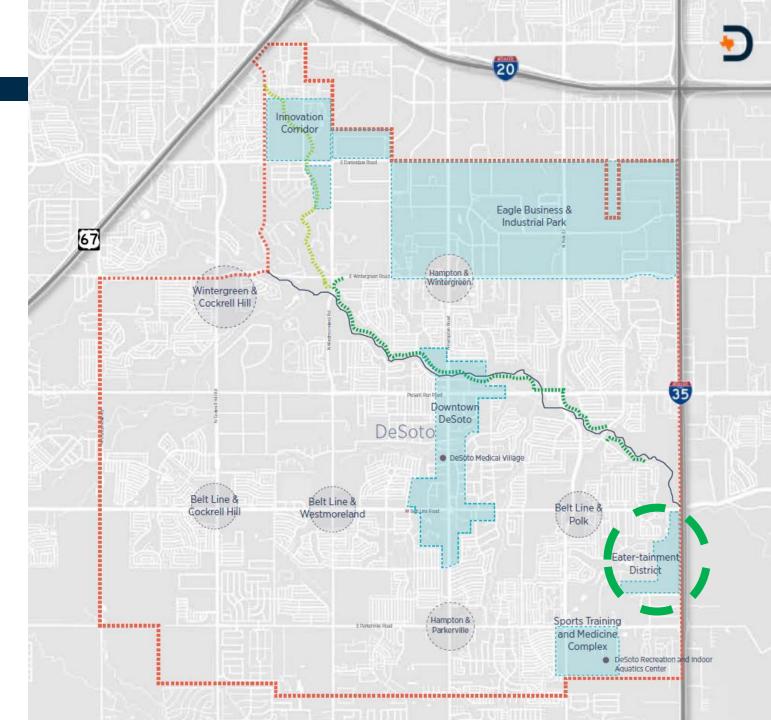
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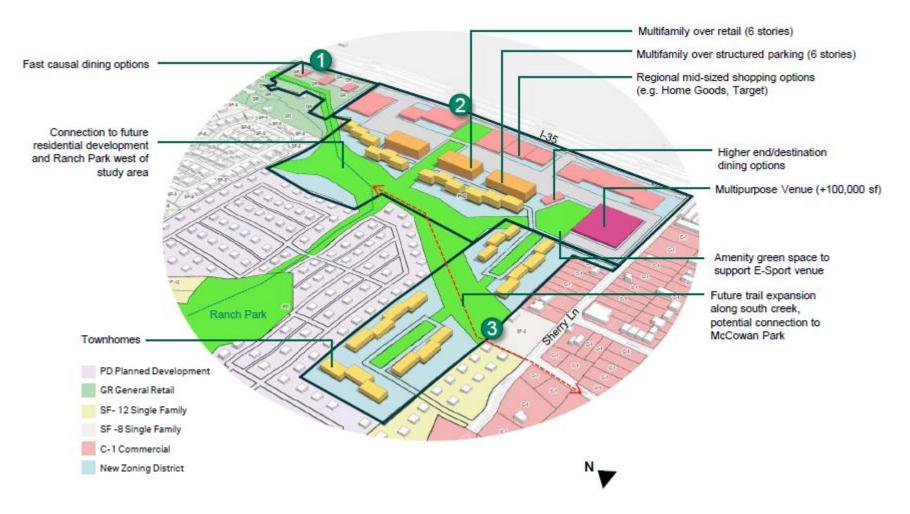
Eater-tainment District - Conceptual

- This district is situated with a large frontage along the busy I-35 corridor (95 acres). Its highly visible position makes it well suited to house destination regional retail and entertainment facilities that attract commuters and local residents to stop and spend the day in DeSoto.
 - Retail
 - Restaurants
 - Residential
 - Hospitality
 - Convention Center
 - Performing Arts Center
 - Office



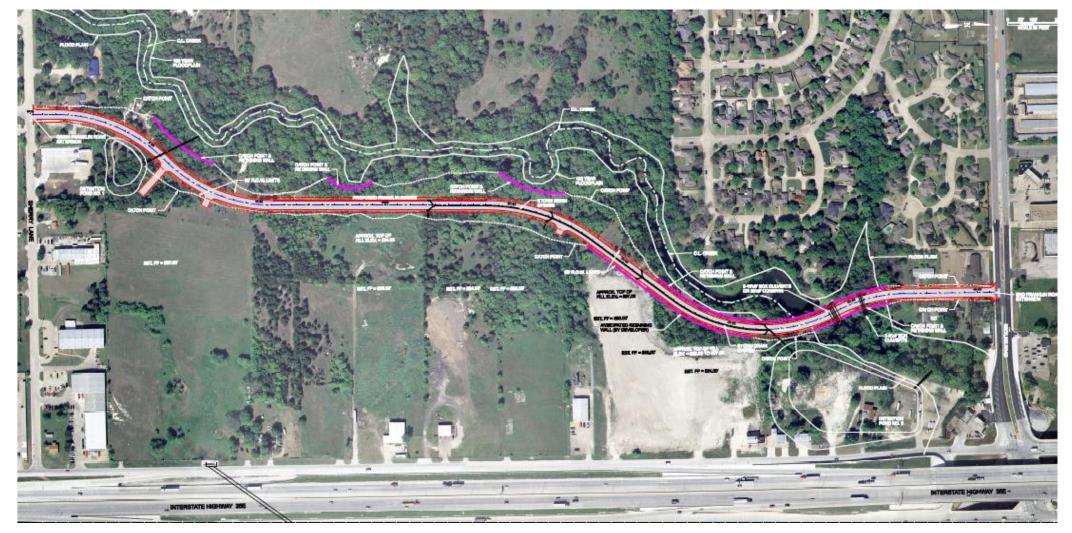
Eater-tainment District - Conceptual

 Natural amenities such as the lush tree canopy and creek that runs through the west side of the site can be leveraged to expand the City's trail and natural open space network and provide connections to other parks and amenities in the community.





Eater-tainment District - Conceptual





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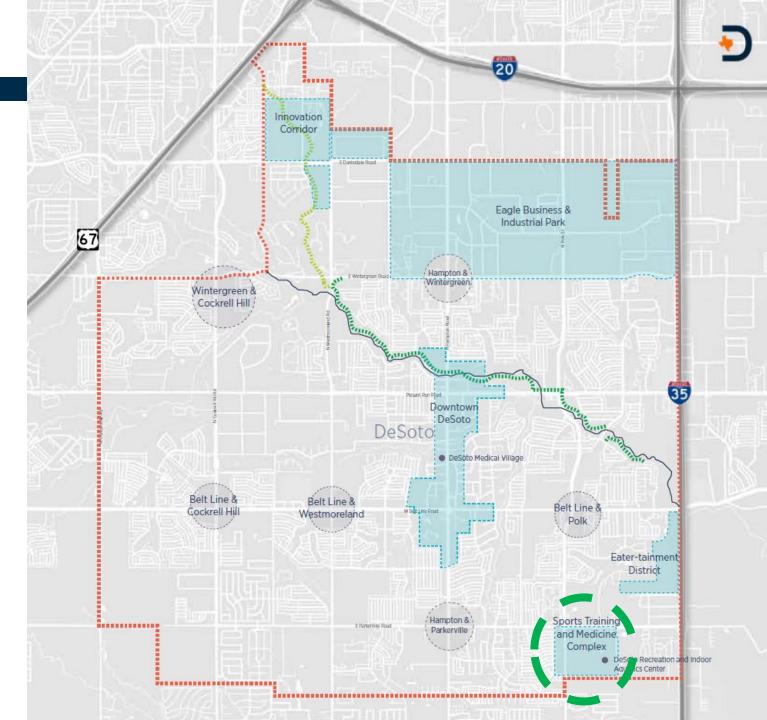
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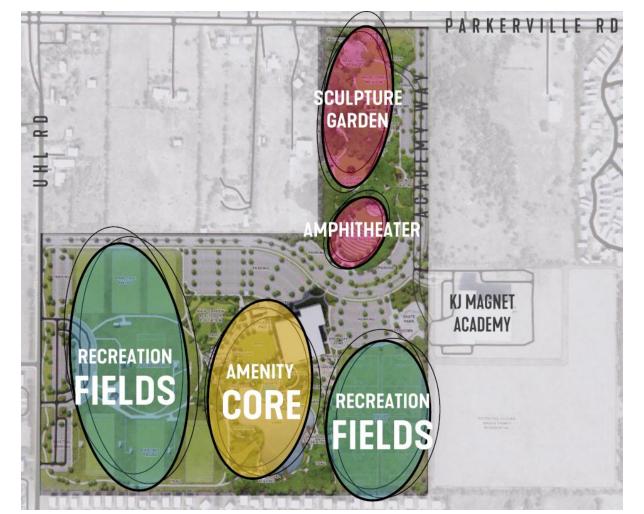
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Curtistene S. McCowan Park Masterplan

KEY PROJECT GOALS & DRIVERS

- 1. CREATE A VIBRANT CENTER THAT FOSTERS COMMUNITY
- 2. A HOME FOR **MULTI-GENERATIONAL** ACTIVITIES AND **EXPERIENCES**
- 3. ESTABLISH A **CENTRAL HUB** FOR CURTISTINE MCCOWAN PARK
- 4. BUILD A DESTINATION FOR COMPETITIVE **EVENTS** & **TOURNAMENTS**
- 5. CRAFT A PLACE THAT IS **UNIQUELY DESOTO**
- 6. CELEBRATE & **CONNECT** TO THE **NATURAL** LANDSCAPE OF THE PARK





Aquatics and Recreation Center

- \$43M Project
- **75,000 SF**
- 8-Lane Competitive Pool
- Indoor Track
- Strength Training
- MWBE Goal of 20%
 - Actual OVER 50%*

The ARC (Aquatics and Recreation Center) will be a multigenerational state-of-theart facility for the community of DeSoto, TX serving both the public needs for recreation as well as a competitive sports venue for basketball, volleyball, swimming, diving, and more.



KA







Aquatics and Recreation Center







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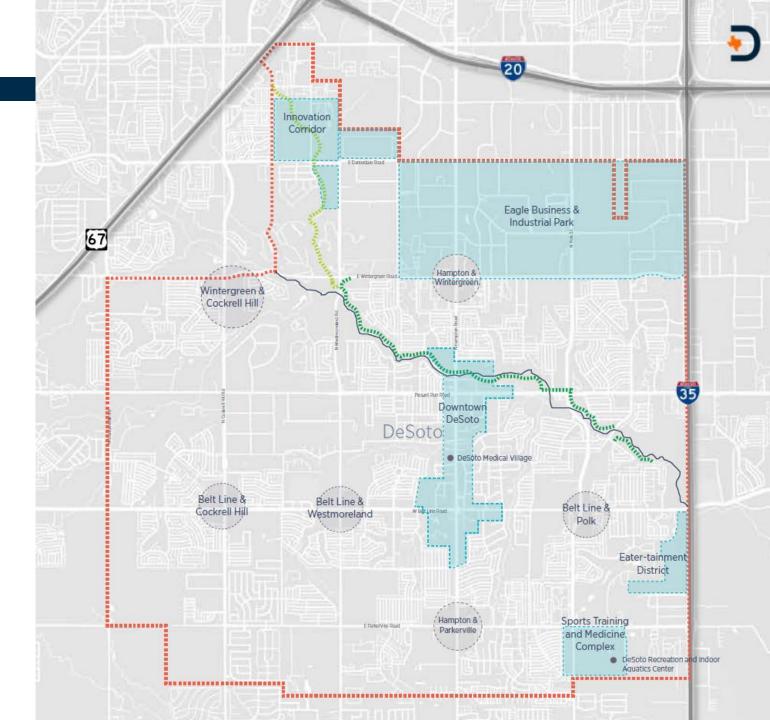
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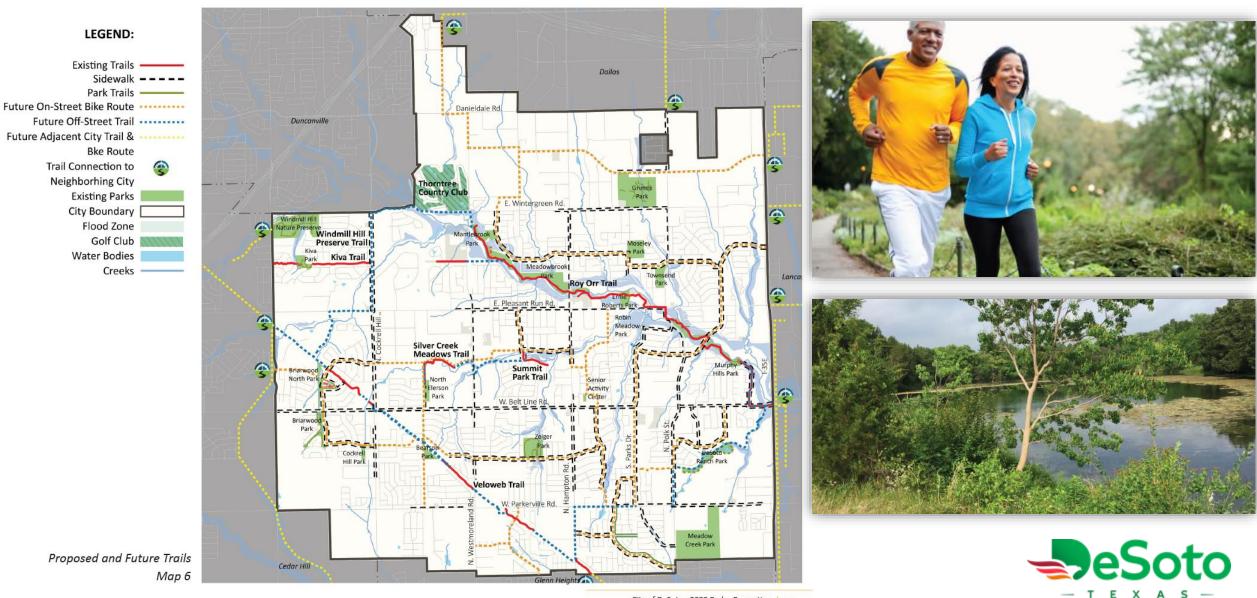
Where Do We Grow From Here?

- Facilitate new commercial growth that enhances the vibrancy and attractiveness of DeSoto and contributes to the community's long-term fiscal sustainability.
- Achieve greater compatibility between land uses to enhance, protect, and complement residential areas and natural spaces and resources.
- Protect and connect residents to the natural areas and features of DeSoto.



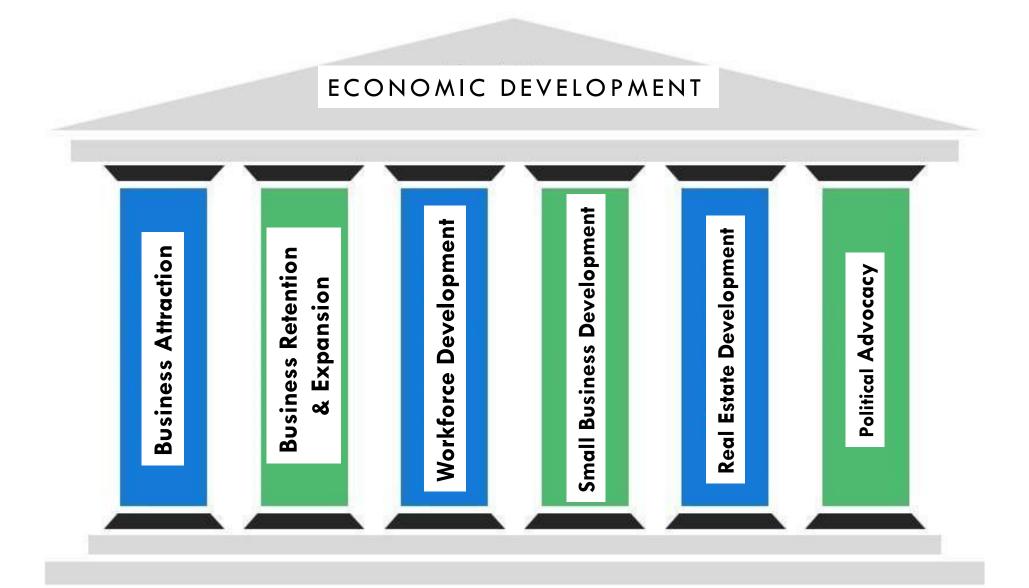


Parks, Recreation, Open Space & Trails Master Plan

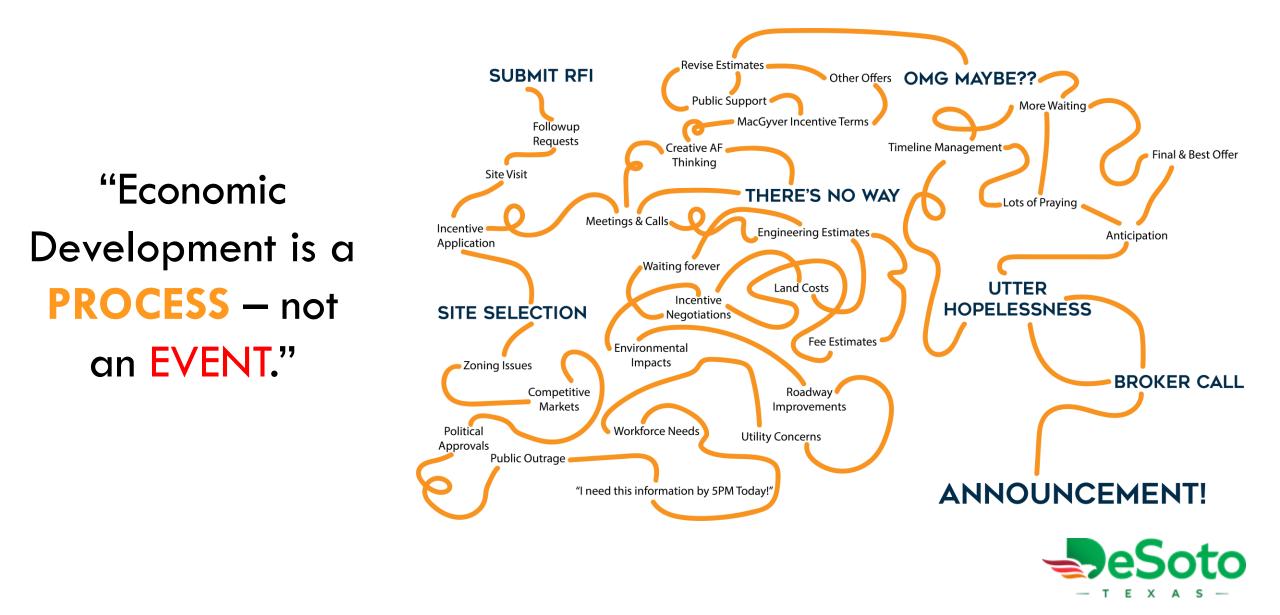


City of DeSoto - 2020 Parks, Recreation, Open Space & Trails Master Plan

Pillars of Economic Development



Economic Development Strategy – Getting to a YES!



Engaging Across the Region



International Inland Port of Dallas



NO

North Central Texas **Council of Governments**

Economic Development Corporation



Where Growth and Opportunities Meet



Small Business Support









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